

Granite County Medica Center IT Committee

EMR System Comparison

27-Sep-17

Community Connect / EPIC

Athena HealthCare

Services Covered / Modules

Clinic
Hospital
Long Term Care Facility - Not known, at this time
Finance / Billing - through Lawson, at additional cost

Clinic
Hospital
Long Term Care Facility
Finance / Billing

Fee / Cost Structure

Initial Cost estimated at \$1.5 to \$2M, before any subsidy; N/A, at this time
Monthly maintenance for Clinic estimated at \$640, per month, per provider
Monthly maintenance for Hospital and LTC would be additional, but N/A now
Upgrades are included at no cost
Financial Reporting costs through Lawson are N/A, at this time

No Initial or Upfront Cost
Monthly maintenance fees are calculated at 6.5% of revenue received
Software Upgrades included at no cost
No Additional costs

Contractual Obligation

4 to 5 years

90 Days

Proposed Implementation

Clinic - April 30th go live
Hospital - October 31st go live

All Modules - 6 to 7 months from contract date

System Interaction

Yes, through Care Everywhere, includes Athena - read only, at this time

Yes, through CommonWell and CareQuality, includes EPIC

Pending Data merge / import function

IT Assessment

Additional hardware required estimated at \$80,000 (last assessment)

No additional hardware or data communications lines required

Pros

Used by Providence and affiliated facilities
Module available for third party Telemedicine service
Modules support GCMC Clinic and Hospital

Includes all necessary service modules, including financial reporting
No initial cost outlay
Short term contract
Provider and user acceptance
Module available for any third party Telemedicine service
Not limited to cabled station for editing; can use lpad or smart device
Internet based system, latest technology which lowers cost

Cons

Does not support all necessary services, ie., LTC and financial reporting
Large initial outlay for system and hardware
Long term contract
Requires Lawson for financial reporting and billing
Intranet based private network system requiring expensive hardware and data communications
Limited to cabled station or desktop for editing data, cannot use smart device

Recommendation

Athena Healthcare