

**Granite County Hospital District  
Utilization Recap**

	<b>FY 16 Average</b>	<b>FY 17 Average</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>
Philipsburg Clinic Visits	225	215	216	167	227
Drummond Clinic Visits	44	39	33	8	39
Hospital Billable Days	7	4	6	8	4
Hospital Patients	1	1	2	2	2
Swingbed Billable Days	16	15	52	21	18
Swingbed Patients	2	2	3	3	2
Observation Patients	1	1	1	2	1
ER Visits	27	26	22	18	10
Physical Therapy Visits	69	97	104	94	74
Lab/Rad	134	135	75	78	75
NH Residents	22	21	19	18	20
NH Days	659	629	426	482	567
Dental Visits	44	45	2	3	10

Granite County Hospital District  
Balance Sheet  
As of March 31, 2018

	Month Ending 03/31/2018	Month Ending 03/31/2017
	Actual	Actual
<b>Assets</b>		
<b>Current Assets</b>		
Cash and Liquid Capital		
General Fund	(249,923.83)	187,269.21
Payroll Account	0.00	9.00
NSG Home Personal Funds	2,420.79	2,640.79
Petty Cash	179.85	100.00
Restricted Cash	610,000.00	0.00
US Bank	5,934.62	0.00
Total Cash and Liquid Capital	368,611.43	190,019.00
Accounts Receivable, Net of Allowance		
Accounts Receivable	2,597,167.86	1,413,489.11
Allowances against Receivables	675,000.00	604,000.00
Total Accounts Receivable, Net of Allowance	1,922,167.86	809,489.11
Other Receivables	259,115.30	286,193.99
Inventory	37,759.87	37,197.73
Total Current Assets	2,587,654.46	1,322,899.83
<b>Long Term Assets</b>		
Fixed Assets, Net of Depreciation		
Fixed Assets	2,050,473.30	2,050,473.30
Accumulated Depreciation	1,408,700.66	1,300,112.98
Construction in Progress	14,200.00	0.00
Total Fixed Assets, Net of Depreciation	655,972.64	750,360.32
Total Long Term Assets	655,972.64	750,360.32
<b>Total Assets</b>	3,243,627.10	2,073,260.15
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	607,614.88	348,905.72
Short Term Notes Payable	336,006.80	63,434.79
Accrued Taxes	0.00	2,300.00
Accrued Payroll and Related	150,947.90	133,137.58
Unearned Revenue	715,533.89	17,807.89
Total Current Liabilities	1,810,103.47	565,585.98
<b>Long Term Liabilities</b>		
Long Term Notes Payable	314,418.87	375,072.31
Total Long Term Liabilities	314,418.87	375,072.31
<b>Suspense Liabilities</b>		
Suspense Liabilities	105,825.38	0.00
<b>Total Liabilities</b>	2,230,347.72	940,658.29
Retained Earnings	1,021,019.02	1,188,987.49
Net Income	(7,739.64)	(56,385.63)

**Granite County Hospital District  
Income Statement - Detail  
As of March 31, 2018**

	Month To Date 03/31/2018 <u>Actual</u>	Month To Date 03/31/2017 <u>Actual</u>	Year To Date 03/31/2018 <u>Actual</u>	Year To Date 03/31/2017 <u>Actual</u>
<b>Net Income</b>				
Income before Expenses				
Net Patient Revenue				
Patient Revenue	337,124.39	332,773.92	3,001,512.56	2,573,155.51
Revenue Deductions				
Contractual Adjustments	27,925.80	23,914.91	136,590.72	269,497.55
Bad Debt	9,343.31	39,058.94	16,407.23	47,574.98
Revenue Deductions	22.00	502.54	640.50	6,281.06
Total Revenue Deductions	<u>37,291.11</u>	<u>63,476.39</u>	<u>153,638.45</u>	<u>323,353.59</u>
Other Patient Revenue				
Income/Expense from Cost Reporting	0.00	0.00	8,232.00	0.00
Incentive Revenue	723.00	0.00	43,950.14	0.00
Dental Revenue	2,718.00	11,465.00	57,229.50	92,554.58
Total Other Patient Revenue	<u>3,441.00</u>	<u>11,465.00</u>	<u>109,411.64</u>	<u>92,554.58</u>
Total Net Patient Revenue	<u>303,274.28</u>	<u>280,762.53</u>	<u>2,957,285.75</u>	<u>2,342,356.50</u>
Other Operating Revenue	38.21	0.00	6,637.22	17.50
Non-Operating Revenue				
Grant Revenue	8,483.59	23,521.54	67,688.15	126,718.95
Tax Revenue	2,915.21	2,400.38	383,189.50	376,420.41
Other Non-Operating Income	74.00	1,972.55	9,513.70	55,384.18
Total Non-Operating Revenue	<u>11,472.80</u>	<u>27,894.47</u>	<u>460,391.35</u>	<u>558,523.54</u>
Total Income before Expenses	<u>314,785.29</u>	<u>308,657.00</u>	<u>3,424,314.32</u>	<u>2,900,897.54</u>
Expenses				
Operating Expenses				
Departmental Expenses				
Employee Related Expenses	178,217.04	176,637.05	1,727,923.86	1,609,055.69
Supplies	36,137.59	24,452.94	293,887.96	256,515.75
Contract Services				
Professional Service	26,941.40	43,323.10	425,303.28	335,050.68
Purchased Service	35,416.08	106,261.92	466,372.50	690,643.83
Collection Fee	16,719.74	0.00	55,205.32	0.00
Advertising/Marketing	784.15	0.00	6,787.35	0.00
Total Contract Services	<u>79,861.37</u>	<u>149,585.02</u>	<u>953,668.45</u>	<u>1,025,694.51</u>
Total Departmental Expenses	<u>294,216.00</u>	<u>350,675.01</u>	<u>2,975,480.27</u>	<u>2,891,265.95</u>
General and Administrative Expenses				
Hospital Insurance Expenses	9,326.18	6,389.34	55,129.48	47,098.28
Utilities	5,242.44	2,318.32	51,067.16	44,431.33
Depreciation and Amortization	10,067.00	814.23	90,603.00	83,581.51
Other Fees	0.00	0.00	40.39	0.00
Other Operating Expenses	0.00	0.00	1,050.00	0.00
Total General and Administrative Expenses	<u>24,635.62</u>	<u>9,521.89</u>	<u>197,890.03</u>	<u>175,111.12</u>
Total Operating Expenses	<u>318,851.62</u>	<u>360,196.90</u>	<u>3,173,370.30</u>	<u>3,066,377.07</u>
Non-Operating Expenses				
Interest Expenses	2,572.57	4,845.73	10,867.61	22,137.38
Other Non-Operating Expenses	1,100.74	0.00	1,100.74	0.00
Total Non-Operating Expenses	<u>3,673.31</u>	<u>4,845.73</u>	<u>11,968.35</u>	<u>22,137.38</u>
Total Expenses	<u>322,524.93</u>	<u>365,042.63</u>	<u>3,185,338.65</u>	<u>3,088,514.45</u>
Total Net Income	<u>(7,739.64)</u>	<u>(56,385.63)</u>	<u>238,975.67</u>	<u>(187,616.91)</u>

**Granite County Hospital District**  
**Income Statement - Detail**  
**As of March 31, 2018**

	Month To Date			Year To Date		
	Actual	Budget	Variance	Actual	Budget	Variance
<b>Net Income</b>						
<b>Income before Expenses</b>						
<b>Net Patient Revenue</b>						
Patient Revenue	337,124.39	293,605.00	14.82 %	3,001,512.56	2,642,310.00	13.59 %
<b>Revenue Deductions</b>						
Contractual Adjustments	27,925.80	19,184.00	45.56 %	136,590.72	172,648.00	(20.88) %
Bad Debt	9,343.31	7,751.00	20.54 %	16,407.23	69,747.00	(76.47) %
Revenue Deductions	22.00	1,958.00	(98.87) %	640.50	17,626.00	(96.36) %
<b>Total Revenue Deductions</b>	<b>37,291.11</b>	<b>28,893.00</b>	<b>29.06 %</b>	<b>153,638.45</b>	<b>260,021.00</b>	<b>(40.91) %</b>
<b>Other Patient Revenue</b>						
Income/Expense from Cost Reporting	0.00	0.00	0.00 %	8,232.00	0.00	0.00 %
Incentive Revenue	723.00	0.00	0.00 %	43,950.14	0.00	0.00 %
Dental Revenue	2,718.00	11,417.00	(76.19) %	57,229.50	102,749.00	(44.30) %
<b>Total Other Patient Revenue</b>	<b>3,441.00</b>	<b>11,417.00</b>	<b>(69.86) %</b>	<b>109,411.64</b>	<b>102,749.00</b>	<b>6.48 %</b>
<b>Total Net Patient Revenue</b>	<b>303,274.28</b>	<b>276,129.00</b>	<b>9.83 %</b>	<b>2,957,285.75</b>	<b>2,485,038.00</b>	<b>19.00 %</b>
<b>Other Operating Revenue</b>	<b>38.21</b>	<b>8.00</b>	<b>377.62 %</b>	<b>6,637.22</b>	<b>76.00</b>	<b>8,633.18 %</b>
<b>Non-Operating Revenue</b>						
Grant Revenue	8,483.59	(16,513.00)	(151.37) %	67,688.15	(148,621.00)	(145.54) %
Tax Revenue	2,915.21	667.00	337.06 %	383,189.50	385,999.00	(0.72) %
Other Non-Operating Income	74.00	0.00	0.00 %	9,513.70	0.00	0.00 %
<b>Total Non-Operating Revenue</b>	<b>11,472.80</b>	<b>(15,846.00)</b>	<b>(172.40) %</b>	<b>460,391.35</b>	<b>237,378.00</b>	<b>93.94 %</b>
<b>Total Income before Expenses</b>	<b>314,785.29</b>	<b>260,291.00</b>	<b>20.93 %</b>	<b>3,424,314.32</b>	<b>2,722,492.00</b>	<b>25.77 %</b>
<b>Expenses</b>						
<b>Operating Expenses</b>						
<b>Departmental Expenses</b>						
Employee Related Expenses	178,217.04	165,155.00	7.90 %	1,727,923.86	1,486,335.00	16.25 %
Supplies	36,137.59	28,012.00	29.00 %	293,887.96	252,094.00	16.57 %
<b>Contract Services</b>						
Professional Service	26,941.40	38,628.00	(30.25) %	425,303.28	347,656.00	22.33 %
Purchased Service	35,416.08	49,808.00	(28.89) %	466,372.50	448,251.00	4.04 %
Collection Fee	16,719.74	15,125.00	10.54 %	55,205.32	136,125.00	(59.44) %
Advertising/Marketing	784.15	0.00	0.00 %	6,787.35	0.00	0.00 %
<b>Total Contract Services</b>	<b>79,861.37</b>	<b>103,561.00</b>	<b>(22.88) %</b>	<b>953,668.45</b>	<b>932,032.00</b>	<b>2.32 %</b>
<b>Total Departmental Expenses</b>	<b>294,216.00</b>	<b>296,728.00</b>	<b>(0.84) %</b>	<b>2,975,480.27</b>	<b>2,670,461.00</b>	<b>11.42 %</b>
<b>General and Administrative Expenses</b>						
Hospital Insurance Expenses	9,326.18	5,000.00	86.52 %	55,129.48	45,000.00	22.50 %
Utilities	5,242.44	5,209.00	0.64 %	51,067.16	46,873.00	8.94 %
Depreciation and Amortization	10,067.00	10,067.00	0.00 %	90,603.00	90,599.00	0.00 %
<b>Other Fees</b>						
Legal Fees	0.00	0.00	0.00 %	(221.00)	0.00	0.00 %
Misc Fees	0.00	0.00	0.00 %	261.39	0.00	0.00 %
<b>Total Other Fees</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00 %</b>	<b>40.39</b>	<b>0.00</b>	<b>0.00 %</b>
<b>Other Operating Expenses</b>	<b>0.00</b>	<b>208.00</b>	<b>(100.00) %</b>	<b>1,050.00</b>	<b>1,876.00</b>	<b>(44.02) %</b>
<b>Total General and Administrative Expenses</b>	<b>24,635.62</b>	<b>20,484.00</b>	<b>20.26 %</b>	<b>197,890.03</b>	<b>184,348.00</b>	<b>7.34 %</b>
<b>Total Operating Expenses</b>	<b>318,851.62</b>	<b>317,212.00</b>	<b>0.51 %</b>	<b>3,173,370.30</b>	<b>2,854,809.00</b>	<b>11.15 %</b>
<b>Non-Operating Expenses</b>						
Interest Expenses	2,572.57	2,417.00	6.43 %	10,867.61	21,749.00	(50.03) %
Other Non-Operating Expenses	1,100.74	0.00	0.00 %	1,100.74	0.00	0.00 %
<b>Total Non-Operating Expenses</b>	<b>3,673.31</b>	<b>2,417.00</b>	<b>51.97 %</b>	<b>11,968.35</b>	<b>21,749.00</b>	<b>(44.97) %</b>
<b>Total Expenses</b>	<b>322,524.93</b>	<b>319,629.00</b>	<b>0.90 %</b>	<b>3,185,338.65</b>	<b>2,876,558.00</b>	<b>10.73 %</b>
<b>Total Net Income</b>	<b>(7,739.64)</b>	<b>(59,338.00)</b>	<b>(86.95) %</b>	<b>238,975.67</b>	<b>(154,066.00)</b>	<b>(255.11) %</b>

Granite County Hospital District  
Revenue by Level of Care and Financial Class - YTD  
As of March 31, 2018

Financial Classes	Emergency	Intermediate Swing	Inpatient	Outpatient	Observation	Clinic	Swing bed	All Levels of Care	Percent of Revenue
Blue Cross	28,434	-	14,109	33,530	5,230	31,545	-	112,849	4%
Commercial	41,533	(116)	255,949	55,692	4,844	61,656	(165,977)	253,580	8%
Corporate/Self-Funded	4,001	-	-	475	-	2,970	-	7,446	0%
Medicare Advantage	11,431	-	9,807	18,641	4,443	18,399	396	63,116	2%
Medicare	93,568	35	403,678	235,344	15,276	114,864	470,253	1,333,016	43%
Medicaid	44,872	12,600	9,453	50,263	37,150	66,331	551,677	772,347	25%
Medicaid Replacement	3,143	-	-	6,471	-	420	-	10,034	0%
Motor Vehicle	4,182	-	-	-	-	140	-	4,322	0%
Sliding Fee	-	-	-	-	-	492	-	492	0%
Self Pay	34,426	10,675	1,251	4,829	11,514	24,168	323,711	410,573	13%
TRICARE	3,137	-	-	1,773	-	3,505	-	8,415	0%
Veterans Administration	7,406	-	-	122	3,612	480	51,970	63,589	2%
Workers Comp	14,133	-	-	8,546	1,928	6,841	-	31,448	1%
<b>Total Financial Classes</b>	<b>290,265</b>	<b>23,193</b>	<b>694,246</b>	<b>415,687</b>	<b>83,996</b>	<b>331,810</b>	<b>1,232,030</b>	<b>3,071,227</b>	<b>100%</b>

Granite County Hospital District  
 Contractual Adjustments by LOC and FC  
 As of March 31, 2018

	Blue Cross	Commercial	Medicare	Medicare	Medicaid	Medicaid
Contractual Adjustments						
Emergency	4,870	6,141	876	14,290	7,726	453
Inpatient	0	0	0	13,143	159	0
Outpatient	7,411	6,501	(3,519)	1,142	1,941	0
Clinic	7,097	12,023	598	9,527	(14,344)	0
Swing bed	978	0	0	5,088	8,535	0
No Level of Care	0	0	0	0	0	0
Total Contractual Adjustments	20,355	24,665	(2,045)	43,189	4,016	453
Percent of Total	15%	18%	-1%	32%	3%	0%

	Self Pay after Medicare	Self Pay	TRICARE	Workers Comp	No Financial Class	All Financial Classes
Contractual Adjustments						
Emergency	0	134	684	1,853	0	37,026
Inpatient	0	0	0	0	0	13,302
Outpatient	35	2,178	(97)	88	0	15,679
Clinic	73	140	922	654	0	16,689
Swing bed	0	0	0	0	0	14,600
No Level of Care	0	0	0	0	39,294	39,294
Total Contractual Adjustments	108	2,452	1,508	2,594	39,294	136,591
Percent of Total	0%	2%	1%	2%	29%	100%

Granite County Hospital District  
A/R Aging Report - *by last billed date*  
As of March 31, 2018

	< 31	31-60	61-90	91-120	> 120	TOTAL
ADULT DAY CARE	180	-	-	-	-	180
DRUMMOND CLINIC	4,148	1,645	350	435	75	6,653
EMERGENCY DEPARTMENT	78,736	9,313	6,140	3,203	3,297	100,689
INPATIENT	175,724	1,316	18,825	9,064	-	204,929
LAB/RAD	58,090	4,023	929	5,063	1,297	69,402
LONG TERM CARE	284,277	16,245	-	-	-	300,522
OBSERVATION	18,171	2,787	835	176	-	21,969
OP NURSING	3,067	85	-	-	-	3,152
PHILIPSBURG CLINIC	58,395	8,235	3,697	3,703	5,541	79,571
PHYSICAL THERAPY	24,664	4,081	4,066	-	558	33,369
SWING BED	513,078	-	-	-	-	513,078
	<u>1,218,531</u>	<u>47,730</u>	<u>34,842</u>	<u>21,644</u>	<u>10,769</u>	<u>1,333,515</u>