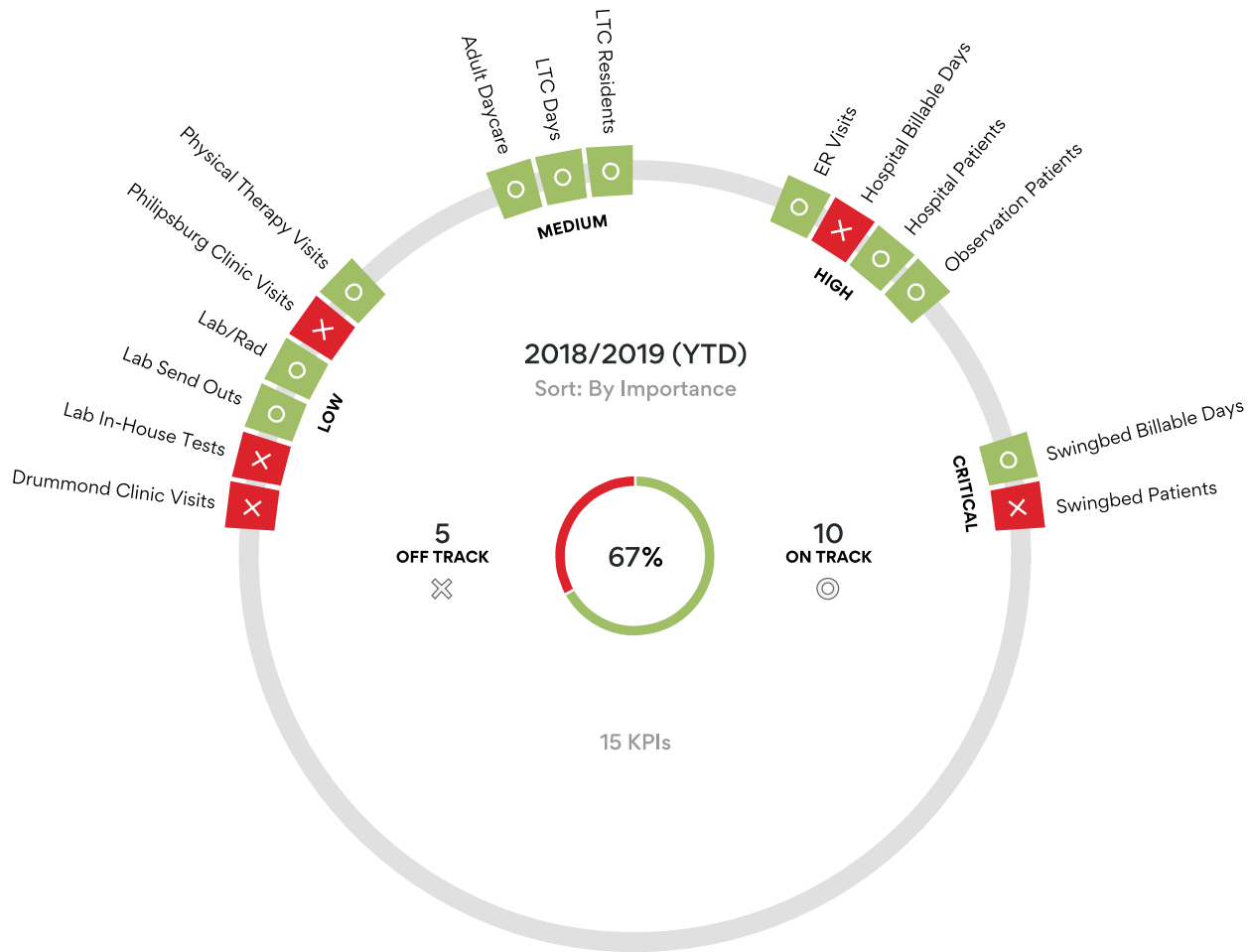


Utilization Results - YTD



KPI Results

	RESULT	TARGET	TREND		IMPORTANCE
A UTILIZATION	FEB 2019			vs JAN 2019	
Philipsburg Clinic Visits	192	213	✗	▼ -16	Low
Drummond Clinic Visits	23	25	✗	▲ 1	Low
Hospital Billable Days	2	6	✗	▼ -1	High
Hospital Patients	1	1	✓	▼ -2	High
Swingbed Billable Days	5	17	✗	▼ -26	Critical
Swingbed Patients	1	2	✗	0	Critical
Observation Patients	0	1	✗	▼ -3	High
ER Visits	16	26	✗	▼ -14	High
Physical Therapy Visits	106	80	✓	▼ -54	Low
Lab/Rad	72	50	✓	▼ -39	Low
Lab In-House Tests	1,038	1,230	✗	▼ -172	Low
Lab Send Outs	62	47	✓	▲ 19	Low
LTC Residents	21	20	✓	▲ 1	Medium
LTC Days	582	560	✓	▼ -38	Medium
Adult Daycare	4	4	✓	▼ -1	Medium

Revenue Analysis

MTD REVENUE

\$233,383

▼ -39.6% from last month

TARGET

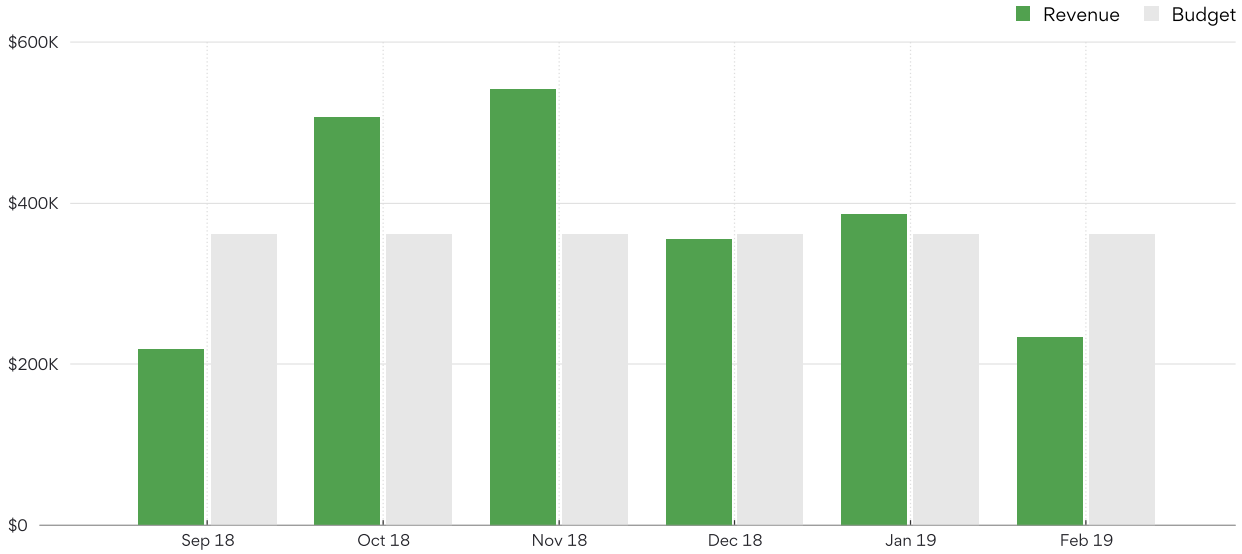
\$361,417

YTD REVENUE (2018/2019 YTD)

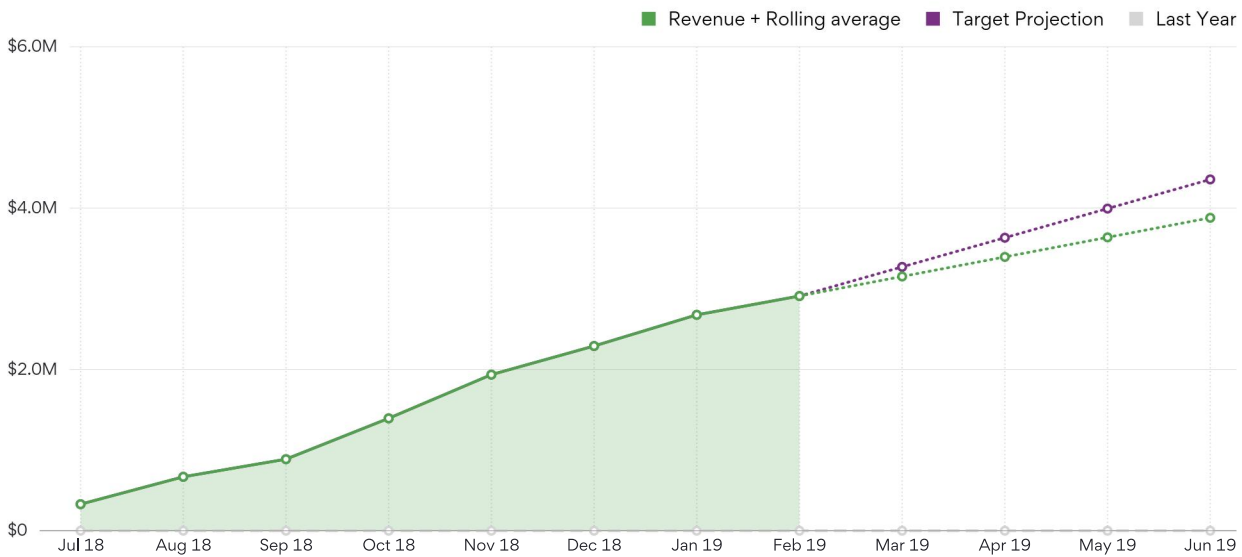
\$2,909,725

▲ 0.6% vs target

Last 6 months vs Budget



Cumulative Revenue



Profitability

REVENUE

\$233,383

A measure of the total amount of money received by the company for goods sold or services provided.

EXPENSES TO REVENUE RATIO

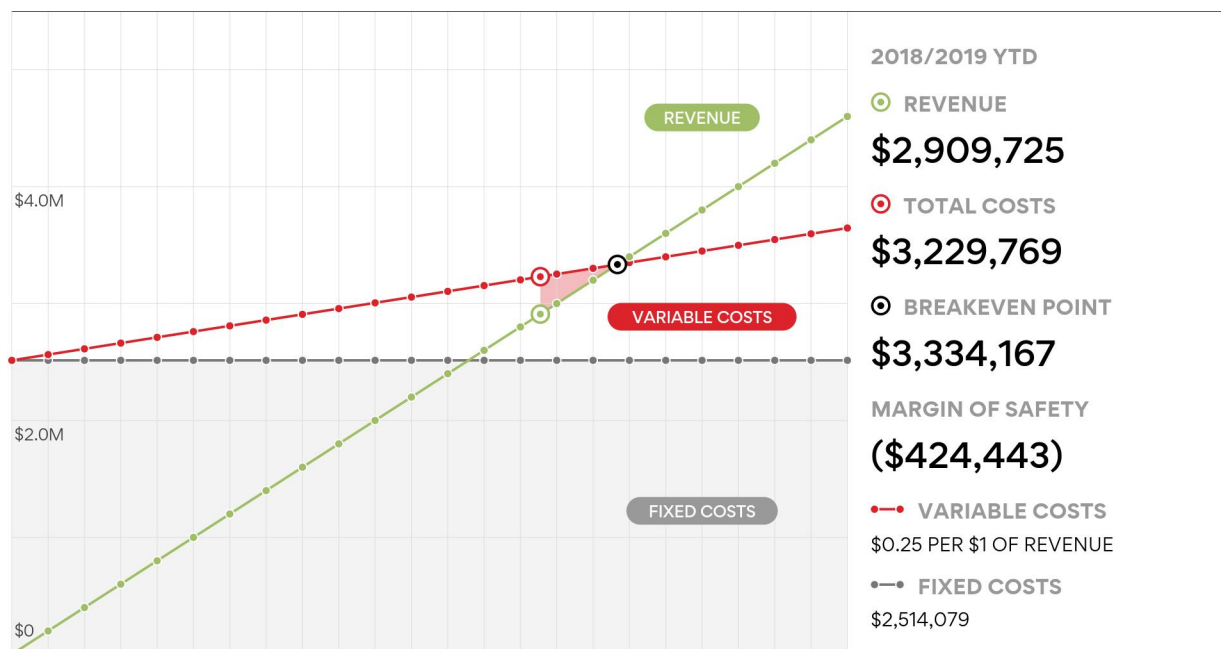
150.19%

A measure of how efficiently the business is conducting its operations.

MARGIN OF SAFETY

(\$204,282)

The breakeven safety margin represents the gap between the actual revenue level and the breakeven point.



Profitability can be further improved by improving price, volume, cost of sales and operating expense management.

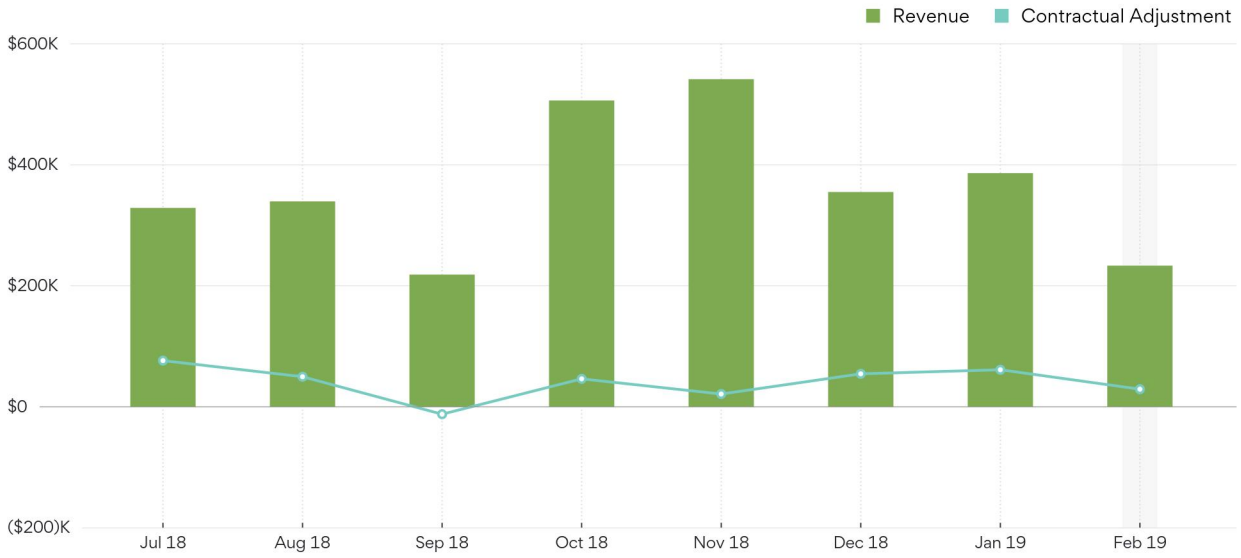
Cost of Sales breakdown (2018/2019 YTD)

Contractual Adjustment	\$326,721
Bad Debt Expense	\$151,689
Charity Care Writeoff	\$108,431
Bad Debt Expense - Dental	\$25,462
Contractual Adjustment - Dental	\$3,403
Charity Care Writeoff - Dental	\$463
Collection Expense	\$211
Bad Debt Recovery	(\$7,761)
Medicare Settlement Income/Expense	(\$36,431)

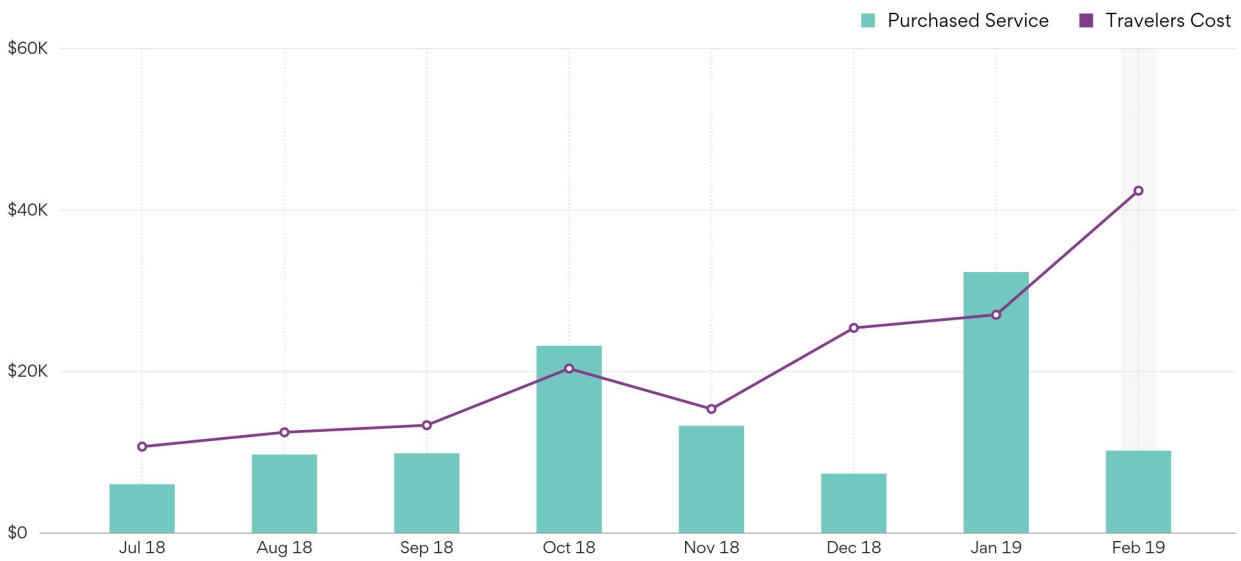
Top 10 Expense Accounts (2018/2019 YTD)

Employee Wages	\$1,098,418
Professional Service	\$378,946
Employee Benefits	\$313,289
Non-Chargeable Supply Expense	\$177,361
Travelers Cost	\$167,108
Service Fee	\$147,790
Purchased Service	\$112,041
Depreciation Expense	\$80,536
Chargeable Supply Expense	\$54,670
Utilities Electric	\$27,918

Patient Revenue vs. Contractual Adjustments



Purchased Services vs. Traveler Costs



Balance Sheet - Compared to Prior Month

BALANCE SHEET	Feb 2019	Jan 2019	Variance (%)
ASSETS			
Cash & Equivalents	\$15,163	(\$114,859)	113.20%
Accounts Receivable	\$1,298,827	\$1,379,412	-5.84%
Inventory	\$65,169	\$65,169	0.00%
Work in Progress	\$37,450	\$37,450	0.00%
Other Current Assets	\$597,088	\$748,172	-20.19%
Total Current Assets	\$2,013,695	\$2,115,343	-4.81%
Fixed Assets	\$661,393	\$671,460	-1.50%
Total Non-Current Assets	\$661,393	\$671,460	-1.50%
Total Assets	\$2,675,089	\$2,786,803	-4.01%
LIABILITIES			
Short Term Debt	\$345,249	\$345,717	-0.14%
Accounts Payable	\$423,226	\$400,626	5.64%
Other Current Liabilities	\$204,102	\$210,160	-2.88%
Total Current Liabilities	\$972,576	\$956,502	1.68%
Long Term Debt	\$1,907,980	\$1,921,899	-0.72%
Total Non-Current Liabilities	\$1,907,980	\$1,921,899	-0.72%
Total Liabilities	\$2,880,556	\$2,878,401	0.07%
EQUITY			
Retained Earnings	(\$91,598)	(\$32,106)	-185.30%
Total Equity	(\$91,598)	(\$32,106)	-185.30%
Total Liabilities & Equity	\$2,788,958	\$2,846,295	-2.01%

Profit & Loss vs. Budget - Month to Date

PROFIT & LOSS	Feb 2019	Budget	Budget Variance (%)
Revenue	\$233,383	\$361,417	-35.43%
Cost of Sales	\$38,492	\$33,385	15.30%
Gross Profit	\$194,892	\$328,032	-40.59%
Expenses	\$312,033	\$354,981	-12.10%
Operating Profit	(\$117,141)	(\$26,949)	-334.67%
Other Income	\$7,441	\$0	-
Earnings Before Interest & Tax	(\$109,700)	(\$26,949)	-307.06%
Interest Income	\$595	\$0	-
Interest Expenses	\$4,765	\$1,167	308.42%
Earnings Before Tax	(\$113,869)	(\$28,116)	-305.00%
Retained Income	(\$113,869)	(\$28,116)	-305.00%

Profit & Loss vs. Budget - Year to Date

PROFIT & LOSS	2018/2019 (YTD)	YTD (budget)	This year vs budget (%)
Revenue	\$2,909,725	\$2,891,333	0.64%
Cost of Sales	\$572,188	\$267,080	114.24%
Gross Profit	\$2,337,537	\$2,624,253	-10.93%
Expenses	\$2,657,582	\$2,875,523	-7.58%
Operating Profit	(\$320,045)	(\$251,270)	-27.37%
Other Income	\$399,554	\$388,000	2.98%
Other Expenses	\$3,121	\$0	-
Earnings Before Interest & Tax	\$76,389	\$136,730	-44.13%
Interest Income	\$4,508	\$0	-
Interest Expenses	\$34,941	\$9,333	274.36%
Earnings Before Tax	\$45,957	\$127,397	-63.93%
Dividends	\$0	\$0	-
Retained Income	\$45,957	\$127,397	-63.93%