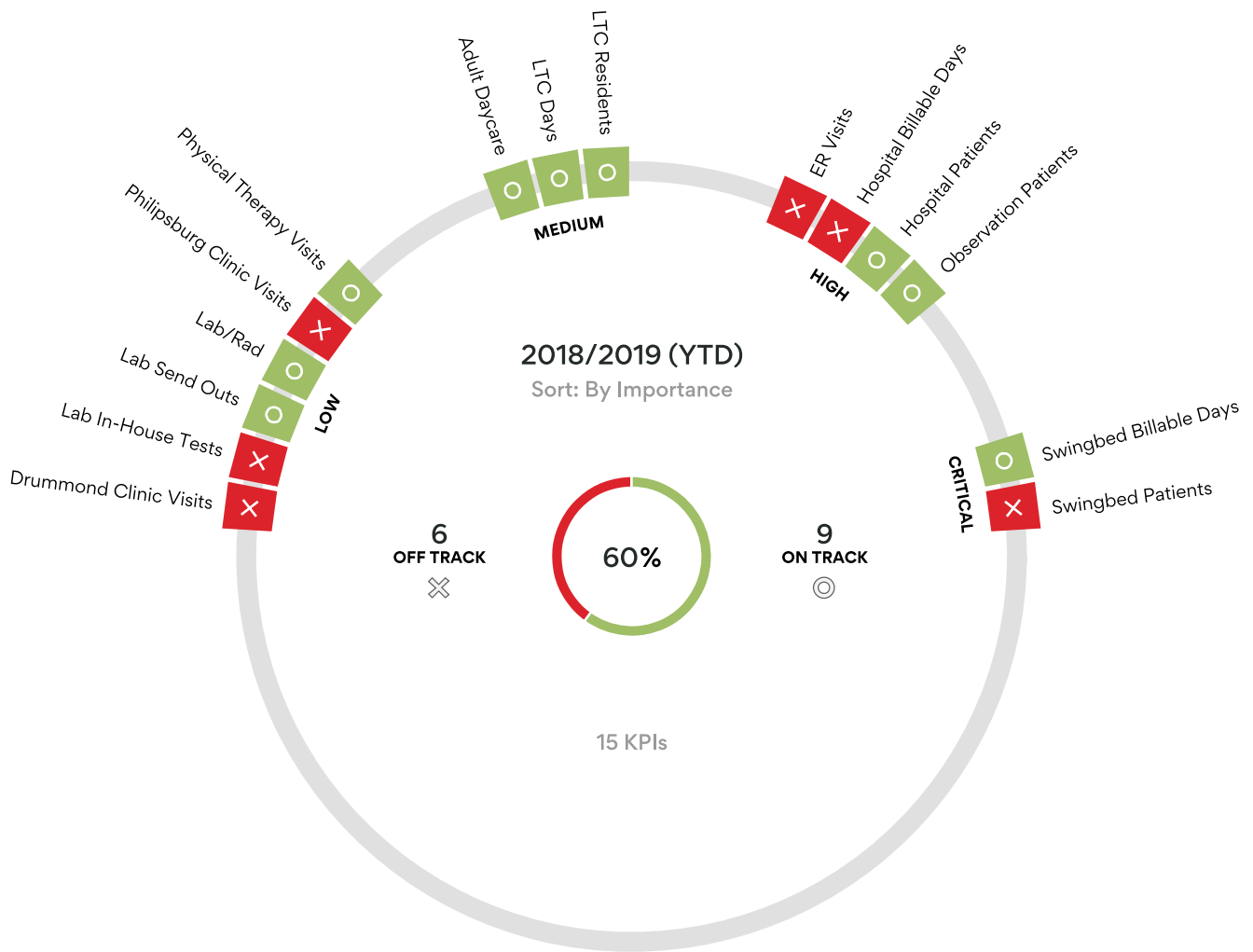


Utilization Results - YTD



KPI Results - Compared to Target & Prior Month

A UTILIZATION	RESULT	TARGET	TREND			IMPORTANCE
	APR 2019			vs MAR 2019		
Philipsburg Clinic Visits	181	213	✗	▼	-8	Low
Drummond Clinic Visits	23	25	✗	▼	-7	Low
Hospital Billable Days	3	6	✗	▼	-1	High
Hospital Patients	1	1	✓	▼	-1	High
Swingbed Billable Days	0	17	✗	▼	-3	Critical
Swingbed Patients	0	2	✗	▼	-1	Critical
Observation Patients	0	1	✗	▼	-2	High
ER Visits	20	26	✗	▲	5	High
Physical Therapy Visits	163	80	✓	▲	47	Low
Lab/Rad	118	50	✓	▲	2	Low
Lab In-House Tests	1,063	1,230	✗	▼	-57	Low
Lab Send Outs	58	47	✓	▼	-7	Low
LTC Residents	23	20	✓	▲	1	Medium
LTC Days	690	560	✓	▲	29	Medium
Adult Daycare	6	4	✓	▲	2	Medium

KPI Results - Compared to Prior Year

A UTILIZATION	RESULT		TREND		IMPORTANCE
	2018/2019 (YTD)	2017/2018 (YTD)	vs 2017/2018 (YTD)		
Philipsburg Clinic Visits	189	198	▼ -9		Low
Drummond Clinic Visits	21	24	▼ -3		Low
Hospital Billable Days	4	6	▼ -2		High
Hospital Patients	2	2	▼ -1		High
Swingbed Billable Days	20	22	▼ -3		Critical
Swingbed Patients	1	2	▼ -1		Critical
Observation Patients	1	2	▼ 0		High
ER Visits	25	25	▼ 0		High
Physical Therapy Visits	98	76	▲ 23		Low
Lab/Rad	89	50	▲ 39		Low
Lab In-House Tests	11,797	0	▲ 11,797		Low
Lab Send Outs	519	0	▲ 519		Low
LTC Residents	21	19	▲ 2		Medium
LTC Days	617	557	▲ 59		Medium
Adult Daycare	44	0	▲ 44		Medium

Revenue Analysis

MTD REVENUE

\$277,937

▼ -6.1% from last month

TARGET

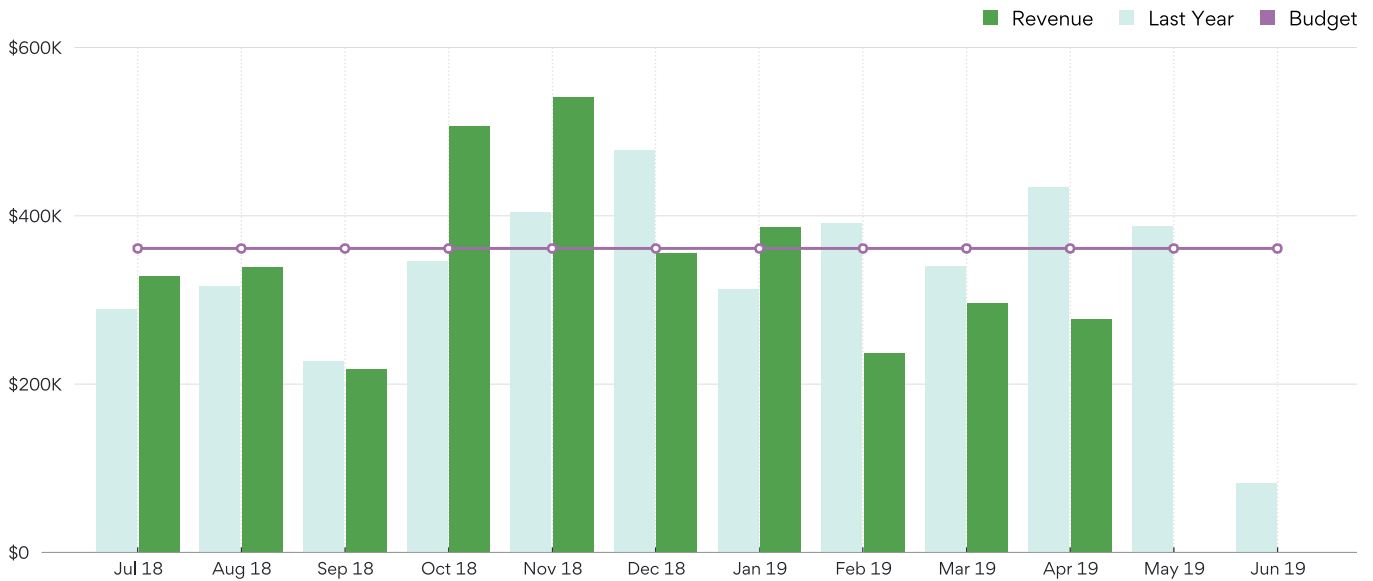
\$361,417

YTD REVENUE (2018/2019 YTD)

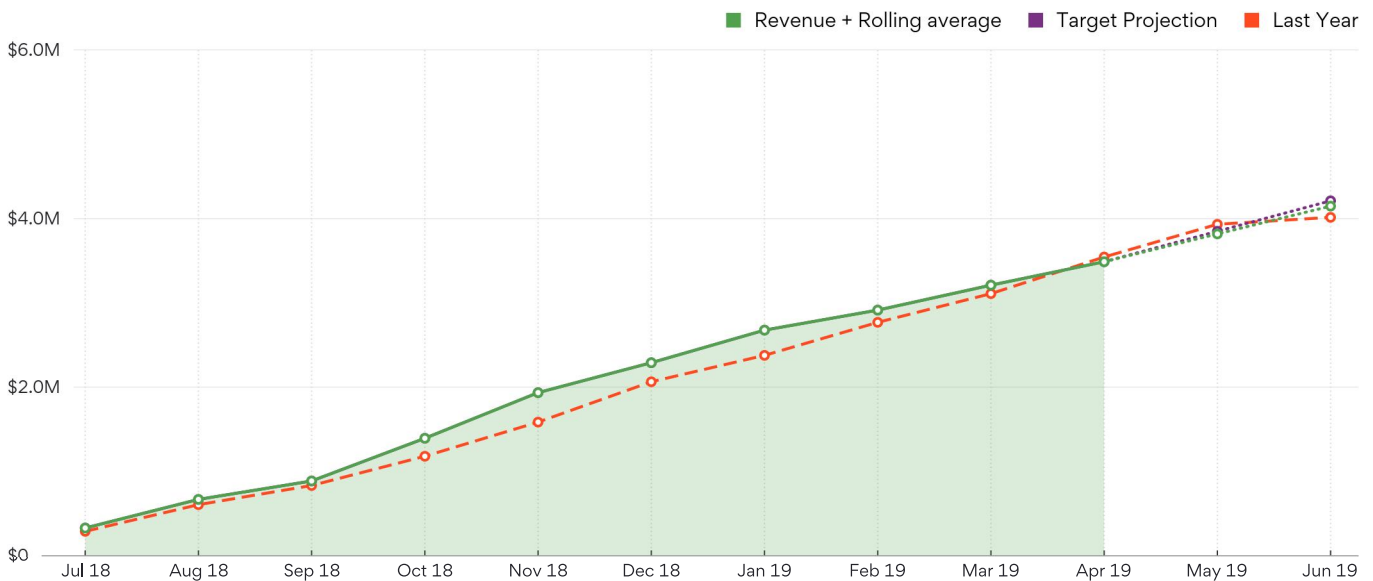
\$3,487,844

▼ -3.5% vs target

Current Fiscal Year vs YTD & Budget



Cumulative Revenue



Profitability

REVENUE

\$277,937

A measure of the total amount of money received by the company for goods sold or services provided.

EXPENSES TO REVENUE RATIO

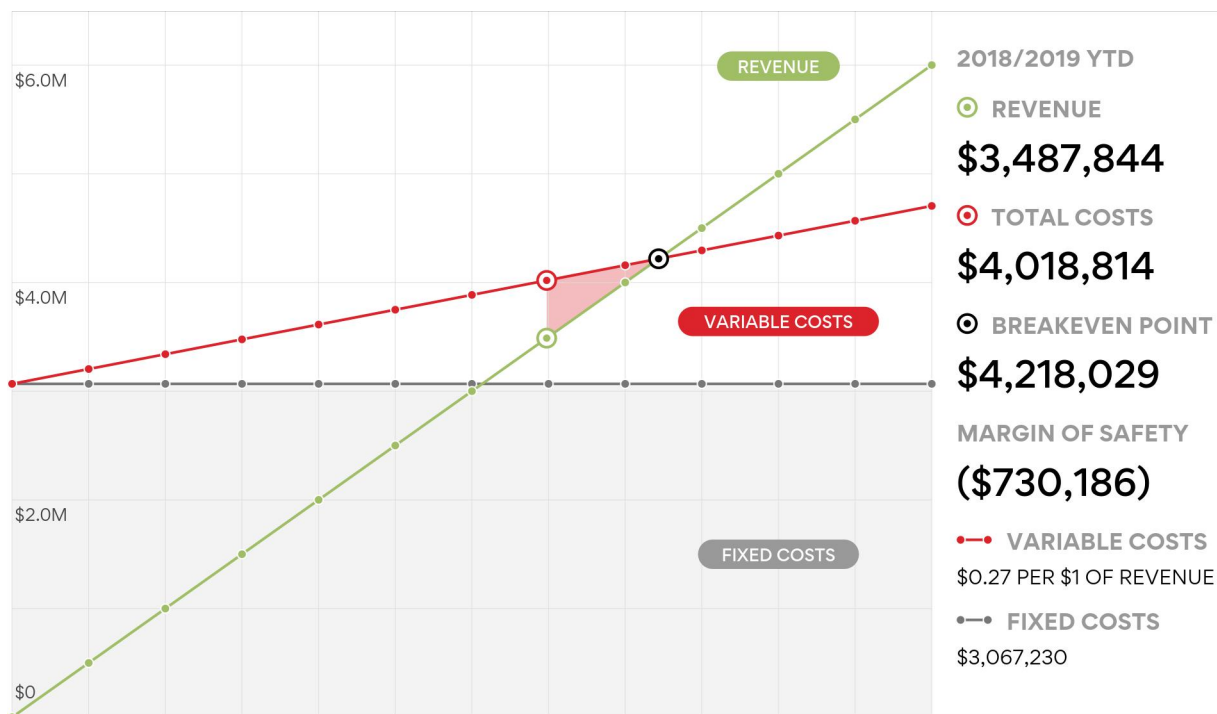
136.43%

A measure of how efficiently the business is conducting its operations.

MARGIN OF SAFETY

(\$178,914)

The breakeven safety margin represents the gap between the actual revenue level and the breakeven point.



Profitability can be further improved by improving price, volume, cost of sales and operating expense management.

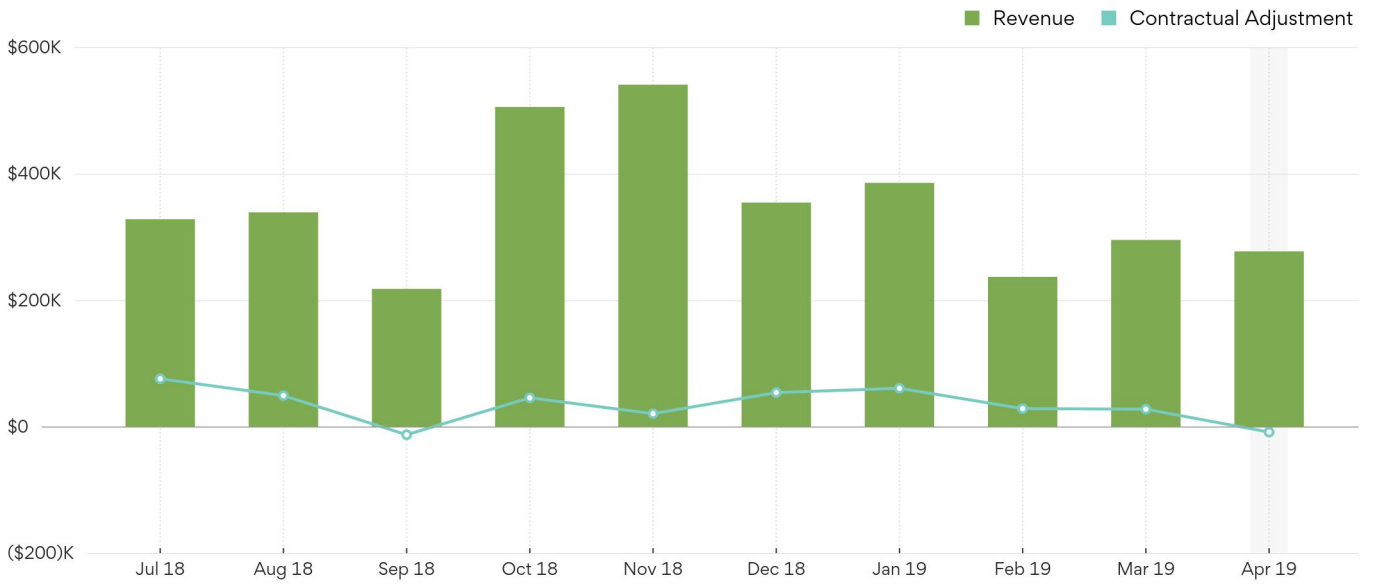
Cost of Sales breakdown (2018/2019 YTD)

Contractual Adjustment	\$346,998
Bad Debt Expense	\$177,721
Charity Care Writeoff	\$117,154
Bad Debt Expense - Dental	\$38,981
Contractual Adjustment - Dental	\$2,601
Charity Care Writeoff - Dental	\$503
Collection Expense	\$211
Bad Debt Recovery	(\$8,914)
Medicare Settlement Income/Expense	(\$36,431)

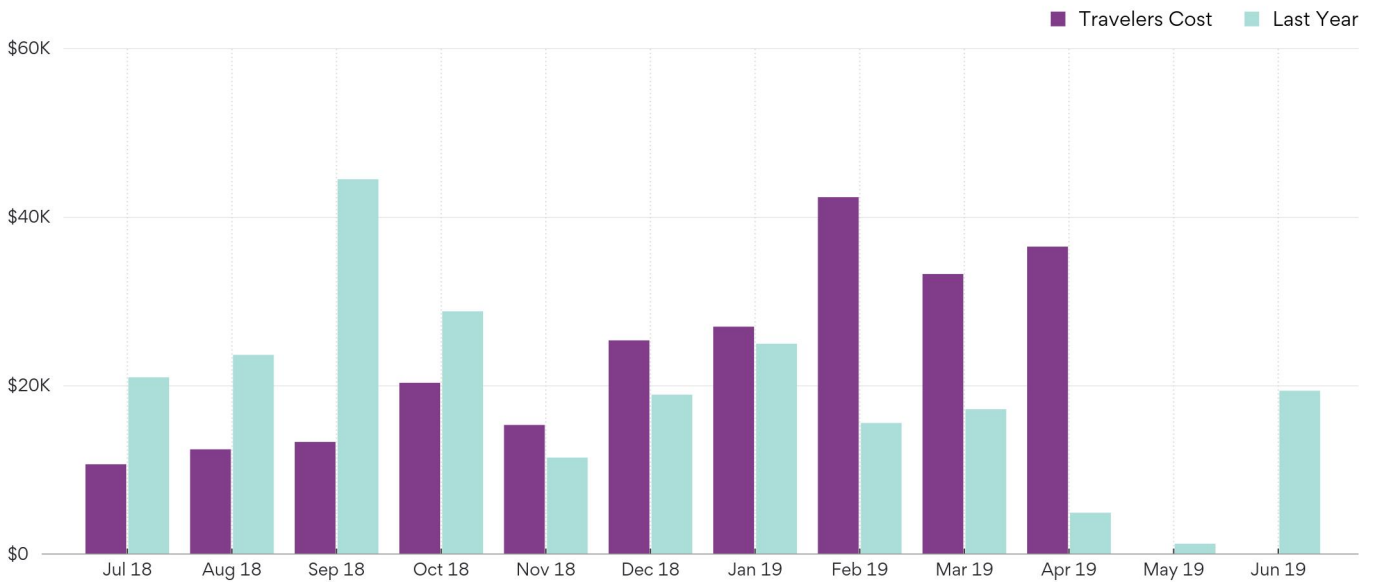
Top 10 Expense Accounts (2018/2019 YTD)

Employee Wages	\$1,375,390
Professional Service	\$460,054
Employee Benefits	\$392,081
Travelers Cost	\$236,913
Non-Chargeable Supply Expense	\$223,493
Service Fee	\$202,250
Purchased Service	\$142,017
Depreciation Expense	\$100,670
Chargeable Supply Expense	\$70,352
Insurance - General Liability	\$38,875

Patient Revenue vs. Contractual Adjustments



Traveler Costs vs. Prior Year



Balance Sheet - Compared to Prior Month and Year

BALANCE SHEET	Apr 2019	Mar 2019	Variance (%)	Apr 2018
ASSETS				
Cash & Equivalents	\$129,205	\$75,503	71.12%	\$48,071
Accounts Receivable	\$1,128,146	\$1,090,543	3.45%	\$1,710,889
Inventory	\$65,169	\$65,169	0.00%	\$37,760
Work in Progress	\$148,661	\$38,050	290.70%	\$15,550
Other Current Assets	\$487,684	\$596,488	-18.24%	\$738,629
Total Current Assets	\$1,958,863	\$1,865,753	4.99%	\$2,550,900
Fixed Assets	\$641,259	\$651,326	-1.55%	\$633,819
Total Non-Current Assets	\$641,259	\$651,326	-1.55%	\$633,819
Total Assets	\$2,600,122	\$2,517,079	3.30%	\$3,184,719
LIABILITIES				
Short Term Debt	\$342,581	\$342,422	0.05%	\$339,324
Accounts Payable	\$538,699	\$370,189	45.52%	\$613,489
Other Current Liabilities	\$221,178	\$213,836	3.43%	\$166,079
Total Current Liabilities	\$1,102,458	\$926,448	19.00%	\$1,118,892
Long Term Debt	\$1,907,154	\$1,907,314	-0.01%	\$1,965,184
Total Non-Current Liabilities	\$1,907,154	\$1,907,314	-0.01%	\$1,965,184
Total Liabilities	\$3,009,612	\$2,833,762	6.21%	\$3,084,076
EQUITY				
Retained Earnings	(\$316,682)	(\$215,914)	-46.67%	\$56,287
Total Equity	(\$316,682)	(\$215,914)	-46.67%	\$56,287
Total Liabilities & Equity	\$2,692,930	\$2,617,847	2.87%	\$3,140,364

Profit & Loss vs. Budget & PY - Month to Date

PROFIT & LOSS	Apr 2019	Budget	Budget Variance (%)	Apr 2018
Revenue	\$277,937	\$361,417	-23.10%	\$434,552
Cost of Sales	\$16,006	\$33,385	-52.06%	\$84,416
Gross Profit	\$261,931	\$328,032	-20.15%	\$350,136
Expenses	\$363,178	\$350,428	3.64%	\$339,656
Operating Profit	(\$101,248)	(\$22,396)	-352.07%	\$10,480
Other Income	\$9,314	\$32,333	-71.19%	\$34,184
Other Expenses	\$0	\$167	-100.00%	\$0
Earnings Before Interest & Tax	(\$91,933)	\$9,770	-1,040.95%	\$44,664
Interest Income	\$615	\$0	-	\$439
Interest Expenses	\$1,489	\$1,167	27.60%	\$748
Earnings Before Tax	(\$92,808)	\$8,604	-1,178.71%	\$44,355
Retained Income	(\$92,808)	\$8,604	-1,178.71%	\$44,355

Profit & Loss vs. Budget & PY - Year to Date

PROFIT & LOSS	2018/2019 (YTD)	YTD (budget)	This year vs budget (%)	2017/2018 (YTD)
Revenue	\$3,487,844	\$3,614,167	-3.50%	\$3,543,881
Cost of Sales	\$638,823	\$333,850	91.35%	\$215,798
Gross Profit	\$2,849,021	\$3,280,317	-13.15%	\$3,328,083
Expenses	\$3,379,991	\$3,504,281	-3.55%	\$3,510,198
Operating Profit	(\$530,970)	(\$223,964)	-137.08%	(\$182,115)
Other Income	\$410,990	\$323,333	27.11%	\$490,651
Other Expenses	\$7,011	\$1,667	320.66%	\$4,556
Earnings Before Interest & Tax	(\$126,992)	\$97,703	-229.98%	\$303,980
Interest Income	\$5,755	\$0	-	\$4,357
Interest Expenses	\$36,830	\$11,667	215.68%	\$15,440
Earnings Before Tax	(\$158,066)	\$86,036	-283.72%	\$292,897
Dividends	\$0	\$0	-	\$0
Retained Income	(\$158,066)	\$86,036	-283.72%	\$292,897